

Position: Sales Account Executive
Company: YTL Hotels
Location: Malaysia

Company Summary

YTL Hotels is the hospitality arm of one of Malaysia's most dynamic conglomerates, YTL Corporation Berhad. The company owns and manages a stellar collection of internationally renowned, award-winning resorts, hotels and spas. The properties within the portfolio represent the finest in luxury hospitality wherever they may be situated.

Job Responsibilities

- Undertakes specific responsibilities for directing, soliciting and implementing action plans set forth in the YTL Hotels Strategic Plan
- Be responsible for soliciting business and maximizing revenue potential of all assigned market segment accounts
- Meets and exceeds revenue targets set for the assigned market segment
- Plans and coordinates a quarterly / annual sales activity plans specifically for the assigned market segment
- Coordinates and increases the number of hotels selected during the annual RFP process for all assigned RFP accounts
- Coordinates all visiting hotels appointment schedules in Malaysia
- Secures new business from the assigned market segment market segment

Job Requirements

- Degree in Business
- Those with / without experience may apply
- Applicants should be Singaporean citizens or hold relevant residence status

Application

To apply, please submit your detailed resume to **NBS Career Services** at nbscareerservices10@ntu.edu.sg.

Closing date: Thursday, 5 November 2009